**Request for Proposals**

**Airport Management, Operations and Fix Based Operator (FBO) Services at**

**Manistee County Blacker Airport (MBL)**

**RFP Questions and Clarifications**

**Last Updated 6/13/2025**

1. Q) Would you consider a proposal for the Contractor to also provide the Airport Director postions as well as the Manager and additional staff?

A) Yes such a proposal would be considered. That is the current operating model for the Airport. While the Airport is looking to change to a split between the Airport Director and the contracted services to operate the Airport as described in the RFP. Alternate models that could provide cost savings would be considered.

2. Q) What are the required days of the week and hours of operations?

A) The current hours the FBO side of the Airport is open to provide services to the GA community are as follows:

Summer (June-August): 8am – 8pm

Winter (November-March): 8am – 5pm

May and September: 8am – 7pm

April and October: 8am – 6pm

The current schedule for Commercial Airline flights requiring ARFF coverage start with a first departure at 8:40am and a last arrival at 8:40pm.

3. Q) Could you please provide an age list and model number of all airport equipment listed below?

A)

Oshkosh Snow Plow – 2005 Model ISC8.3

Sterling Snow Plow – 1999 Model Unknown

Oshkosh Snow Blower – 2008 Model B2923

ARFF Truck – 2007 Unruh Renegade CAV-5300 on a Ford F550 Chassis

Ops Pickup Truck – 2024 Ram 2500

New Holland Tractor – 2012 TV6070

MB Runway Broom – 2012 M-B Companies TOWGA 3600

Flex-wing Mower – 2024 Rhino 3150

Zero Turn Mover – 2018 Xmark

4. Q) What is the make, model and age of your ARFF Truck?

A) 2007 Unruh Renegade CAV-5300 on a Ford F550 Chassis

5) Q) What are your minimum aviation Insurance requirements for the contractor?

A) Current required insurance is $2,000,000 in Liability coverage

6) Q) Do you currently have an aircraft de-ice fluid recovery plan or containment recovery system?

A) No

7) Q) Do you utilize runway de-ice/anti-ice chemicals?

A) Yes. The Oshkosh Snow Plow truck is equipped with a liquid spreader capable of either pre-wetting sand or direct application of liquid runway de-ice fluid.

8) Q) Does the airport staff currently perform airfield line painting and crack sealing or is this work contracted out?

A) Airfield marking and crack sealing are contracted out.

9) Q) Based on the RFP, the Airport Authority will pay for all fuel, power, chemicals, repairs, parts and materials and the Contractor will provide the mainpower to perform all the required duties on the Airport with the exception of FBO services, please confirm.

A) Yes that is an accurate understanding of the responsibilities of the Airport and the Contractor.